What happened to tourism digital transformation and smart destinations?

Challenges of Post Covid nature tourism in northern Sweden



Hansi Gelter



Professor Experience production Consult tourism development Nature guide, Forest Therapy Guide



Aim of presentation

Short recap of:

WHAT is digital transformation in tourism?

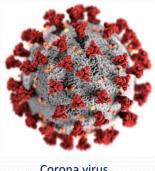
WHAT is smart destinations?

WHY smart destination?

Discussion of:

HOW did the Covid crisis local change tourism?

WHAT is happening now in rural tourism?



Corona virus

Section 1: 12.30-13.15

Introduction of presentation and Hansi My research for Visit Arctic Europe of Digital transformation The "Hype of digitalization" in tourism Tourism under transformation, challenges and paradigm shifts Megatrends and technology revolution Smart Touristy, and Smart Destinations **Question time**

Section 2: 13.15-14.00

The pre-Corona tourism development hype The Coronas Crisis - what happened to the digital transformation? **DMO** changes & Market changes **Question time**

Section 3: 14.00-14.45

What happens now? The future? Micro-destination networks Bottom-up micro-destination development, examples Questions about the future? Summary

Question time

My background

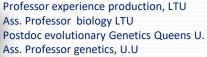


My background





UPPSALA UNIVERSITET





Gelter Research & Consulting

by Guide NATURA

Expanding Your Mind!













Mountain hiking















Samos Cypern Madeira Österrike Nepal Tanzania



Project leading, workshops, lectures, courser, research

RESOR TILL KULTUR OCH NATUR













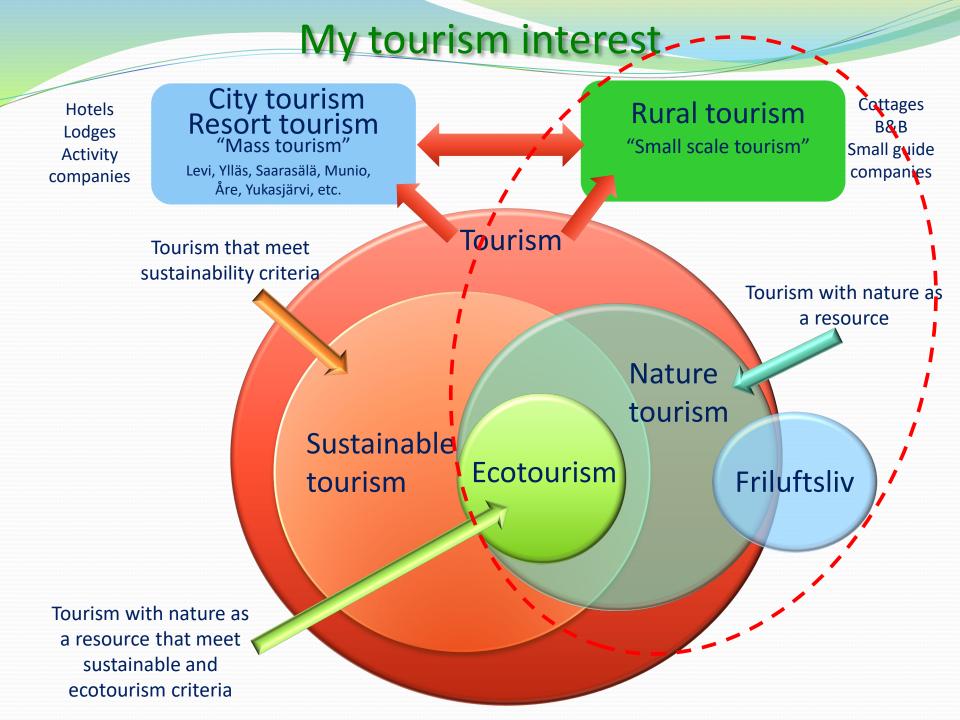




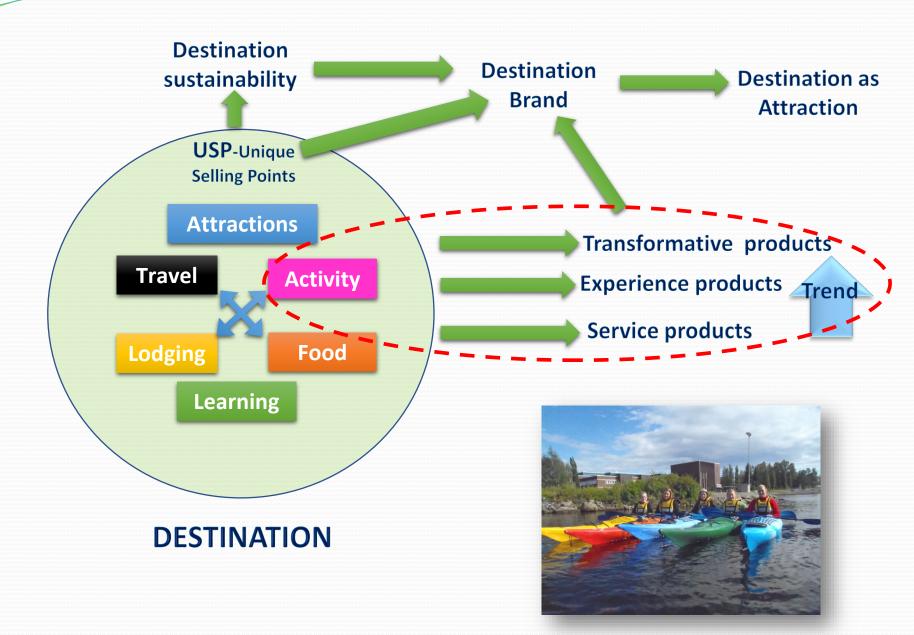
Natures Best certifier certifierad naturguide Nature Guide certifier

Guide NATURA

Transforming Nature into Experiences



Destinations and products - my interest



My research for VAE 2017

2017 PAPER: Digital tourism - An analysis of digital trends in tourism and customer digital mobile behaviour

Looked at resent (2017) research papers and white papers (industry reports) what they predict about trends in digital tourism. = Qualitative forecasting ≠ Science Fiction



FACEBOOK/INSTAGRAM

Hype of Digitalization

AVAIABLE ON PLATFORMS:

Pitea.se, Swedish Lapland, Canoe association, Natures' Best, Cottage rental etc. etc.

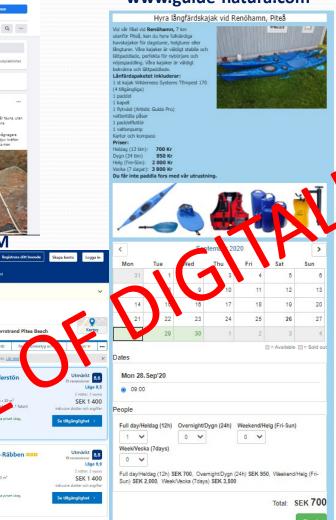


Guide NATURA

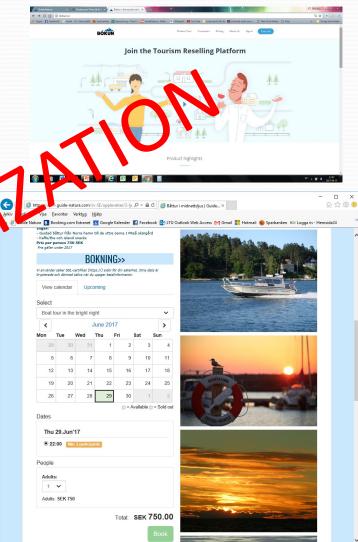
Transforming Nature into Experiences

HOMEPAGE

www.guide-natura.com



BOKUN



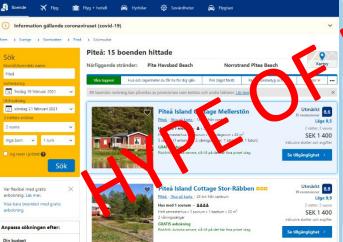


Ett sött djur, men riktig marodör som inte hör hemma i vår fauna, utan kommer som invasiv art från Nordamerika på 1920-talet via minkfarmar där de rymt eller frisläpps av djuraktivister. Den äter vintertid fisk och under sommaren däggdjur (smågnagare och t.o.m. hare), fåglar (ungar av änder och mäsar), groddjur, kräfto och musslor, dvs, den dödar vad den kommer över, ... Visa mer



Booking.com

Stall in din budge SEK 0 - SEK 529 per natt



KUST Hotell & SPA ****

Present tourism under transformation

- Sustainability crisis and climate change crisis affecting Nature tourism
- Post-materialism society transformation affecting consumption patterns
- Digitalization revolution of tourism affecting tourism supply chain
- The experience turn from service economy to experience economy
- Hot new topic transformative tourism turn affecting product practice
- Corona pandemic with tourism crisis affecting markets
- Economic crisis due to WAR and regression affecting world economy
- = CALLANGES FOR SMALL BUSINESS IN TOURISM!





Tourism Challenges & paradigm shifts









































Tourguide













Tourism Challenges & paradigm shifts



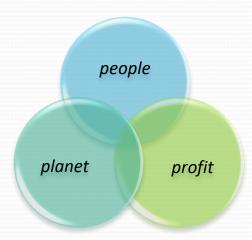
Demands of sustainability











































Sustainable Tourism Challenges































EcoTourism Ireland































Tourism Challenges & paradigm shifts



The Experience Economy

Sundbo & Darmer 2008 Creating Experiences in the **Experience Economy**



Boswijk et al 2007 **Experience Economy**





Jensen 1999 **Dream society**



Pine & Gilmore 1999 **Experience Economy**



Gerhald Schulze 1992 Die Erlebnisgesellschaft



Alvin Toffler 1970 **Future Shock**



ROLF JENSEN

he Experience

Economy

ALVIN TOFFLES

Experience Creation

Organizational – socio-cultural perspective



Meaningful Experiences

Stages of Experience production

Erleben - Erfarung

Individual-socio-cultural perspective



Sundbo & Sørensen 2013 Handbook on the Experience **Economy**



Story telling

Economic-business perspective



Staging Experiences

Transformations

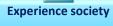
Economic-business perspective



Experience society

Experience production

Cultural-sociological perspective



Experience production

Socio-economic perspective



THE AGE OF EXPERIENCES Benjamin K



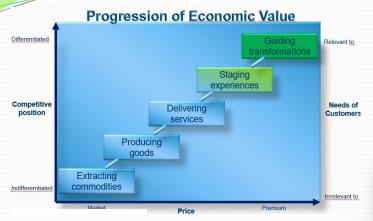
The Age of Experience Harnessing Happiness to build a New Economy

Transformation Economy

Experience production

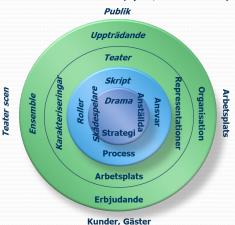
Positive psychology perspective

The Experience Economy



Staging Business Performance

The Enactment Model (Spel-, roll-modellen)



Pine & Gilmore 1999





Street Theater

Platform Theater

Static

Dynamic

Static

Preformance HOW

Improvisation Theater

Matching Theater

Dynamic

Script

WHAT

Absorption

Education

Entertainment

Pine & Gilmore 2019

15 languages, 300 000 sold

the book's thesis has not sufficiently penetrated the minds of enough business leaders

to give full bloom to a truly new- and desperately needed economic order.

Tourism Challenges: The Experience Economy shift

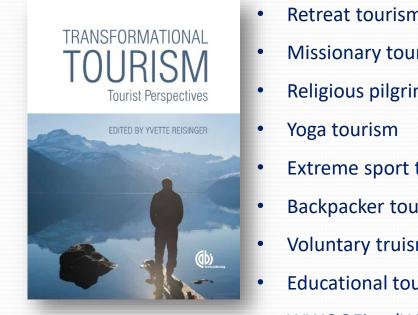
New "Tourism turn" from "**Tourist Gaze**" (Urry 1995, 2002) – "Been there, Seen It, Done It" to meaningful experiences & personal transformations (Pine & Gilmore 1999)

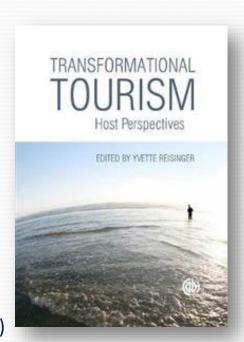


Transformation as a side effect of:

- Wellness tourism
- Retreat tourism
- Missionary tourism (religion)
- Religious pilgrim tourism
- Extreme sport tourism
- Backpacker tourism
- Voluntary truism
- **Educational tourism**
- WWOOFing (Willing Workers on Organic Farms)
- **Nature & Ecotourism**









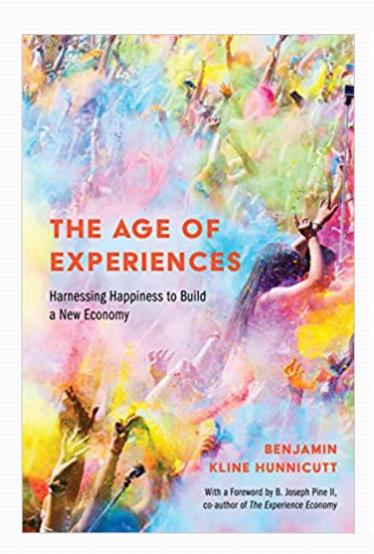
As a side effect of an tourist experience



As a goal and tourist offering



Students in Nepal and Antarktis



THE AGE OF EXPERIENCES for Hauf Getter I relied on and Jegarde

Benjamin

Kennicett

"The Lindblad model"

As a goal and tourist offering



















As a goal and tourist offering























Tourism Challenges & Paradigm shifts

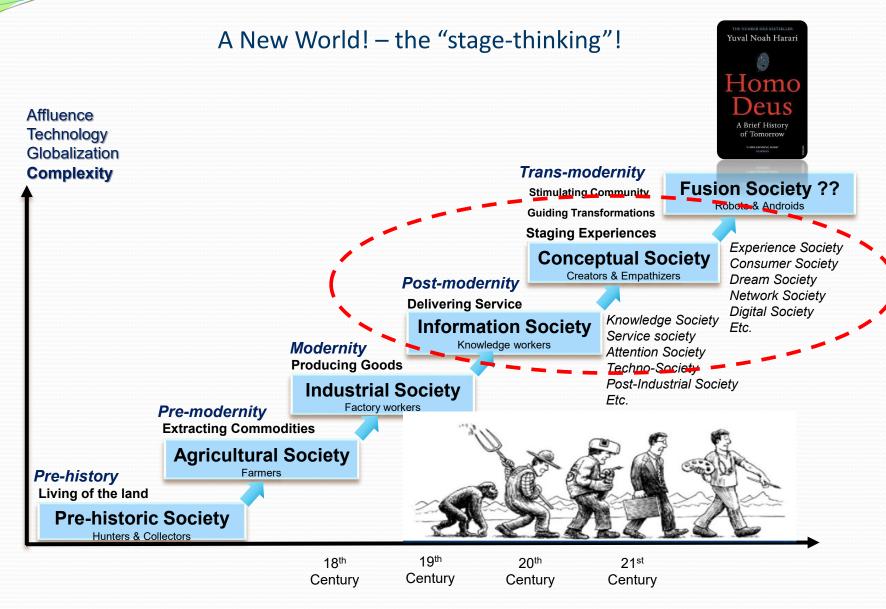


Tourism Challenges & Paradigm shifts

VISIT ARCTIC EUROPE ## == +- ID

- Disruptive megatrends in society are changing way of living and doing business
- Every industry sector is currently undergoing a Paradigm shift towards digitalization (e-business, e-commerce, e-payment, e-tourism and e-traveler, digital generations) = Digital transformation
- We are entering <u>industry revolution 3.0</u>

Tourism Challenges & Megatrends in society



Tourism Challenges & Paradigm shifts

TOURISM:

Service industry $(1.0) \rightarrow$ Experience Industry $(2.0) \rightarrow$ transformation industry (3.0)

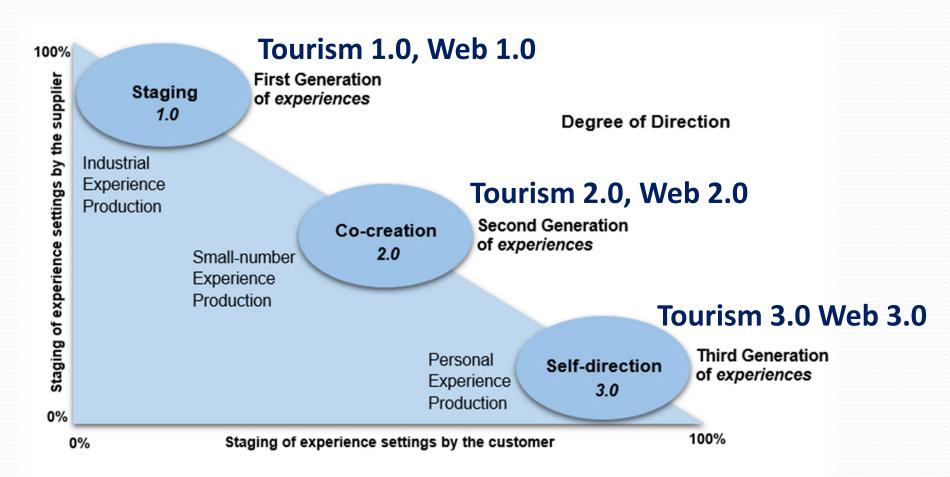


Figure 2. Different generations of experience production as actor-customer relationships in the creation of meaningful experiences. (modified after Boswijk et al 2012, p 11)

Tourism Challenges – The Web evolution

From: Companies posting information (web 1.0) \rightarrow Interacting with guests (Web 2.0) \rightarrow Self-creating experiences (Web 3.0) \rightarrow Al supported experiences (Web 4.0)

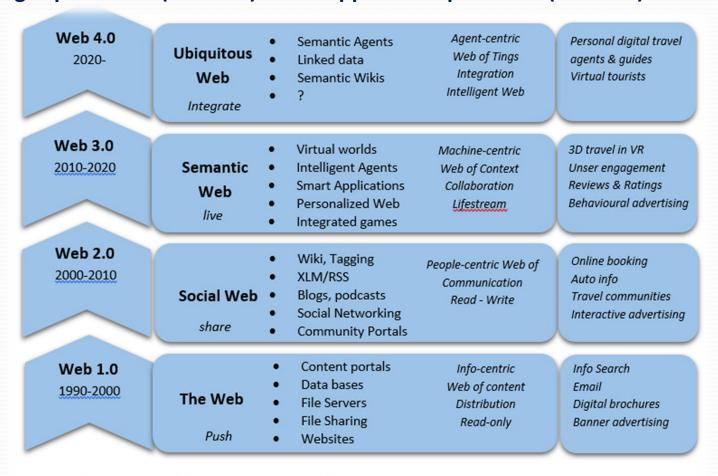
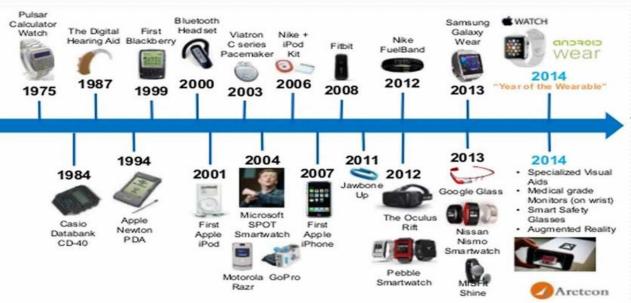


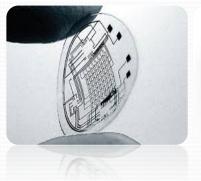
Figure 4. The evolution of the Internet (compiled from diverse sources)

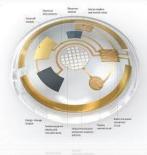
Technological megatrends: wearables



THE WORLD'S MOST ADVANCED WEARABLE COMPUTER DUAL CORE CPU BLUETOOTH WITH ANY THE AND THE STATE OF THE CALIFORTIES AND THE CAL

Bionic contact lenses







Technological megatrends: Brain-Computer interface ?

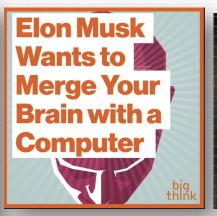
Brainternet! here very soon!



Scientists Connect A Human Brain To The Internet For The First Time

Tired of tapping on the screen of your pesky, high-end smartphone to browse the Internet? No fear, because the awkwardly named "Brainternet" is here! A tea

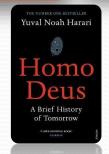
IFLSCIENCE.COM











Technological megatrends: Augmented Reality - AR



Old Uppsala AR experience of Vendel time year 550 AD







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Technological megatrends: Virtual Reality - VR









Technological megatrends: Virtual Reality TOURISM









Technological megatrends: AI Services











Technological megatrends: AI Robotics in tourism & service





















Technological megatrends: Internet of Things



THE HYPE OF DIGITALISATION"
Inter-connected interactive World
Windows IoT

Technological megatrends: Internet of Things

"HYPE OF DIGITALISATION"









Technological megatrends: Digital transformations

WHY this "HYPE OF DIGITALISATION"





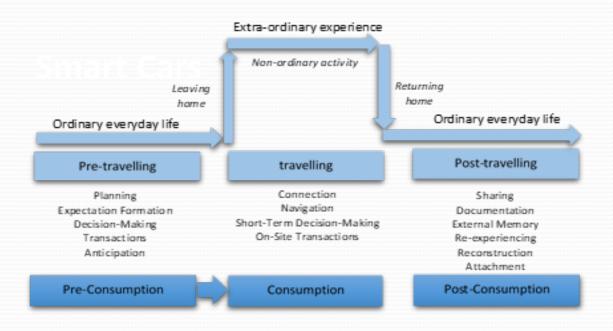






Technological megatrends: Digital transformations

WHY this "HYPE OF DIGITALISATION"



The fundamental phases of consumption and travelling and experiencing (based on Jafari trampoline metaphor of traveling).



Facebooks five phases of the path to purchase for traveller

Technological megatrends: Digital transformations

Tourist digital behaviour: Mobile Micro-moments





In real-life Micromoments of "Amy" using mobile or desktop when planning for a trip to Disney World (from Google)



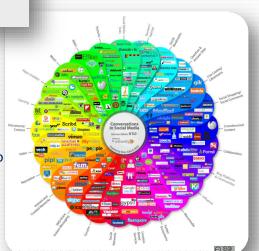
DIRECT BOOKING FOR MOBILE MICRO-MOMENTS

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2016

Social Media Prisma

that summarises the social media in 2016 (by ethority Social Media Intelligence, http://ethority.de/so cial-media-prisma/)



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Technological megatrends: Digital transformations

WHY this "HYPE OF DIGITALISATION"

THE SMART TOURIST

List of characteristics to define the technologically savvy tourists:

- Well-connected and well-informed
- Active critics and buzz marketers
- Demand highly personalised service
- Engaged both socially and technologically
- Dynamically discuss through social media
- Co-create experience
- Contribute to content
- Utilise end-user devices in multiple touch-points

= FIT – Free Independent Tourist/Traveller

Technological megatrends: Digital transformations

WHY this "HYPE OF DIGITALISATION"

THE SMART TOURIST- TOURIST DIGITAL BEHAVIOUR

- Importance of understanding Traveller's road to decision
- Micro-moments in travel
- Cross-device movements
- Mobile-in-destination behaviour
- Anywhere-and-anytime availability (7/24)
- Radical self-reliance of modern travellers FIT-boom
- Diversity and complexity of behaviours
- Blurring of on-site and post-travel experience; blogging-on-spot

CHALLENGES FOR TOURISM COMPANIES

THE DIGITAL TRANSFORMATION IN TOURISM COMPANIES

- Digital organisation & working processes (business models, book-keeping, production, cloud-computing, IoT, Expert systems, mobile payment, etc.)
- Digital communication multiple platforms (homepage, social media, SMS etc.)
- Dynamic products (co-production, self-production)
- Dynamic digital marketing, booking and distribution
- Fierce competition by early adapters (to digital transformation)



CHALLENGES FOR TOURISM COMPANIES THE DIGITAL TRANSFORMATION IN TOURISM DISTRIBUTION

TRADITIONAL VALUE CHAIN IN DISTRIBUTION

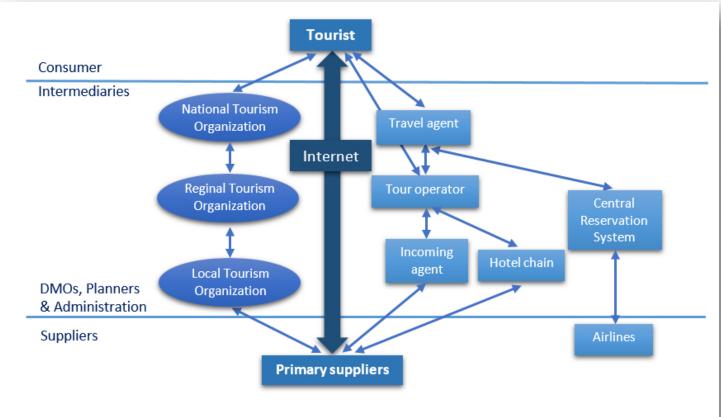
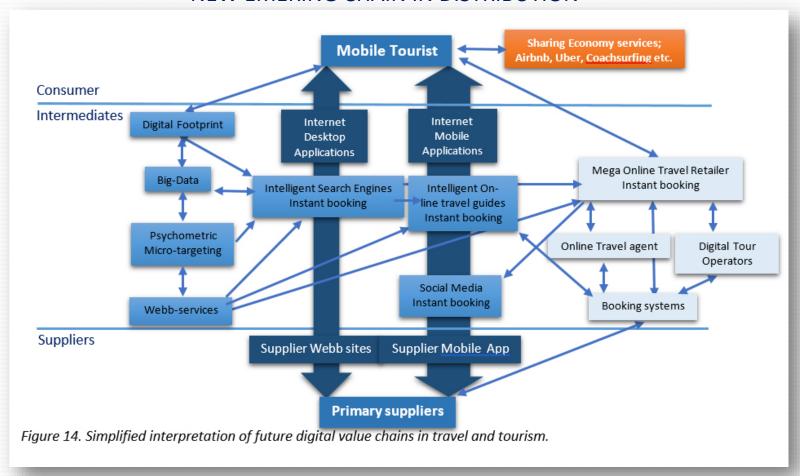


Figure 13. Simplified traditional travel and tourism industry value chain (adapted after Werthner & Klein 1999)

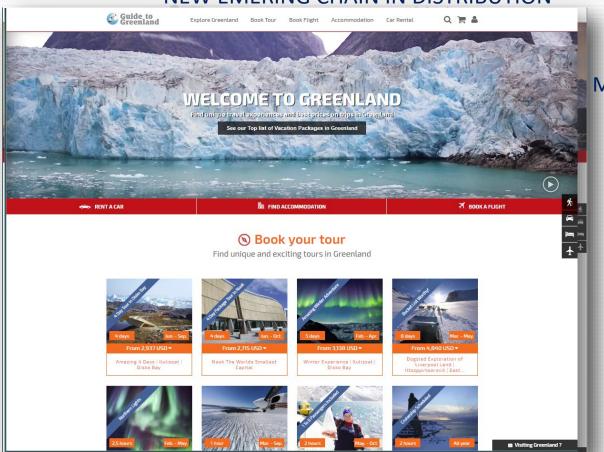
CHALLENGES FOR TOURISM COMPANIES THE DIGITAL TRANSFORMATION IN TOURISM DISTRIBUTION

NEW EMERING CHAIN IN DISTRIBUTION



CHALLENGES FOR TOURISM COMPANIES THE DIGITAL TRANSFORMATION IN TOURISM DISTRIBUTION





MEGA ONLINE TRAVEL RETAILER

Offers dynamic product presentations of 5000 products of 1000 suppliers in Iceland:

Guide to Iceland

Norway Travel Guide

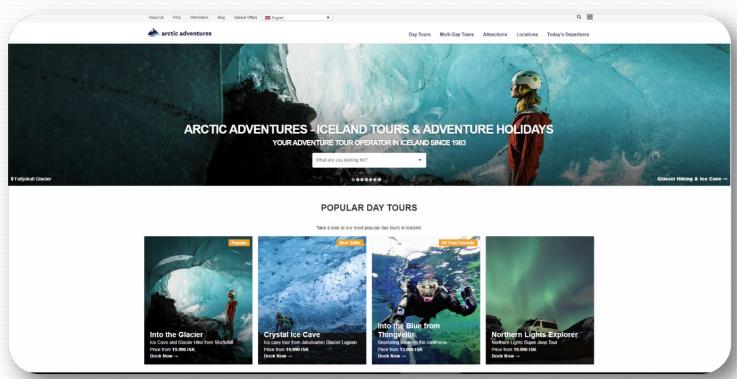
Guide to Greenland

CHALLENGES FOR TOURISM COMPANIES THE DIGITAL TRANSFORMATION IN TOURISM DISTRIBUTION

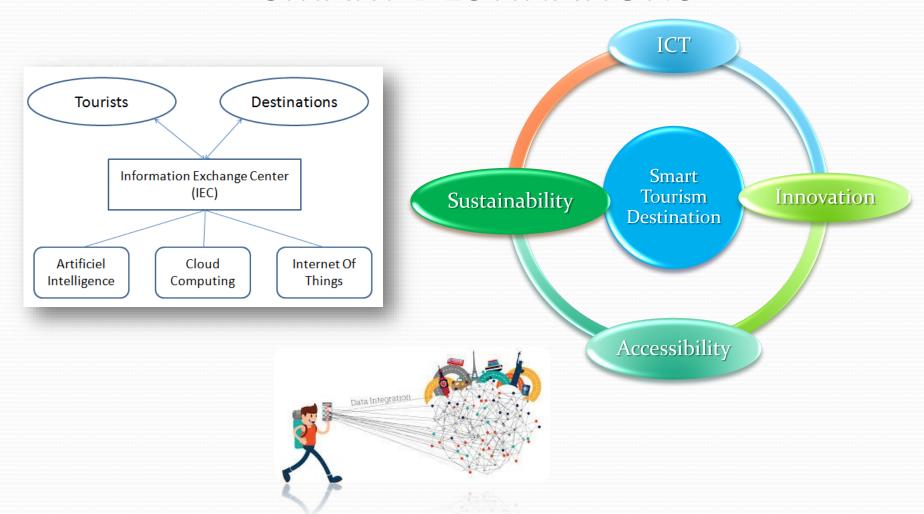
NEW EMERING CHAIN IN DISTRIBUTION

Disrupted value-chain by Cross-Selling by providers (BOKUN)

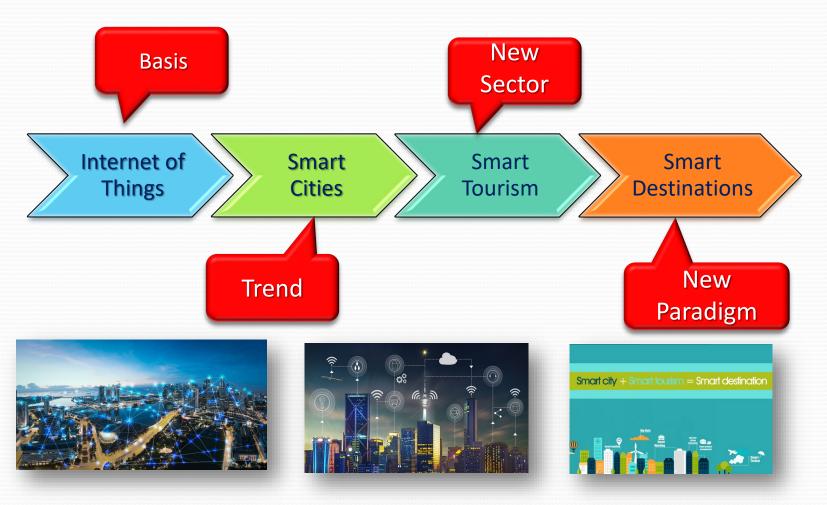
Arctic Adventure have 100 own products, 1000 products on dynamic webpage**



SMART DESTINATIONS



SMART TOURISM – SMART DESTINATIONS



SMART TOURISM – SMART DESTINATIONS

SMART DESTINATION ON THE MARKET



AISPOT mobile plattform:

- Al system for smart destinations,
- developed in Norway

Provide the **right information at the right time**

to tourists by allowing the use of IoT towards tourists,

who will have a **mobile wallet travel assistance** for recommendations, activities, maps, booking and tickets, etc.

SMART TOURISM – SMART DESTINATIONS

The overall **aim** of smart tourism is to:

- enhance tourism experience
- improve the efficiency of resource management
- maximise destination competitiveness
- increase consumer satisfaction
- whilst implementing sustainability aspects to the destination





SMART TOURISM – SMART DESTINATIONS

- Smart tourism tools are a combination of mobile hardware, software and network that enable an interactivity between tourists, stakeholders, and physical objects.
- This communication allows tourists access to personalized services provided in real-time information.
- The tracking and collection of Data via these systems enables stakeholders to manage destinations effectively and efficiently.





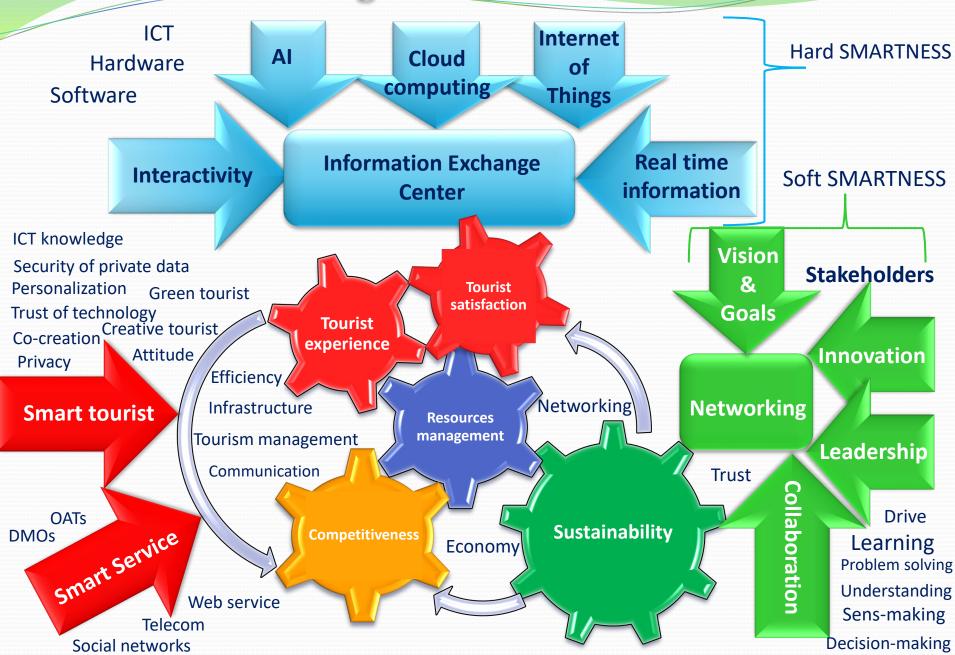
SMART TOURISM – SMART DESTINATIONS

CHALLENGES:

- The construction of a balanced system of infrastructures, relations and values.
- Any destination can become a Smart Tourism Destination by consisting of and involving the concepts of Soft and Hard SMARTness.
 - **Soft SMARTness:** collaboration, innovation, leadership (human capital)
 - Hard SMARTness: Technology and infrastructure (Heart of SMARTness)
- This means that destinations cannot simply embed technology into their environment and automatically believe it is smart
- the Soft aspects refer to the human capital and the smart decisions that can be made based on the information gained through technical systems.



Tourism Challenges - The SMART Destination



SMART TOURISM – SMART DESTINATIONS



Pre- Corona development in Swedish Lapland



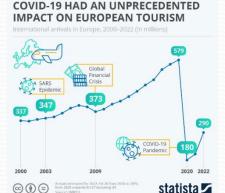
2011 Tourism classified as **basic industry**, 2019 turnover **309 10⁹ SEK**, 102 000 employees (year basis)

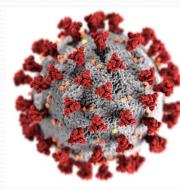
The REALITY - the tourism Corona crisis





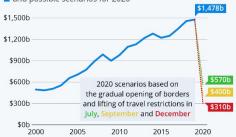
Pandemic Causes Historic Decline in Air Passenger Traffic





Pandemic Could Set Tourism Sector Back by \$1 Trillion

Global international tourism receipts from 2000-2019 and possible scenarios for 2020





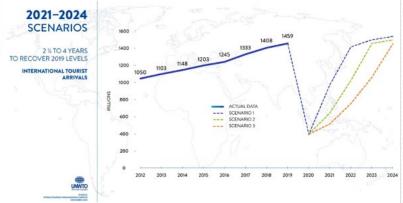
Source: IATA

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2015

statista 🔽

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Source: UNWTO



COVID-19 AND THE

TOURISM INDUSTRY

SUSTAINABILITY, RESILIENCE AND NEW

DIRECTIONS

Anukrati Shiema, Axinil Hanan and Privalenahna Mohanny



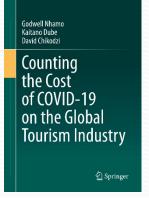
The Nature and **Future of Tourism**

A Post-COVID-19 Context



Babu George

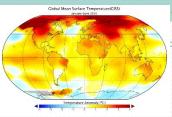
Maximiliano E. Korstanie



Tourism Back to 1990 Levels As Pandemic Halts Travel International tourist arrivals worldwide since 1990 Financial crisis: SARS epidemic: COVID-19 pandemic: -1.1 billion Source: UNWTO

statista 🗷









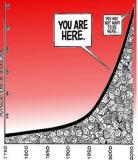














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Pre-Corona Destination Development "DESTINATION HOUSE"

International Market Internationell marknad och konkurrens om "Globala Resenären" Besökaren Visitor Destinationens attraktiva och kända företags-, upplevelse och platsvarumärken **Brands (USP)** varumärke Distribution & sell channels Distribution/försäljningskanaler Internationella återförsäljare/B2B Internationell direktförsäljning/B2C Tour Operator Inbound Egna kanaler Bokning- och recensionsplatt-/Agents Målmarknade Destination Expedia, Hotels.com, Booking com (B2C+P2P+B2B) Marketing Marknad & kommunikation **Market & Communication** Kommunika Affärsresor Privatresor Möten - Internationell tionskanaler dialog med bilder connectors Incentive säsona och nationell filmer Konferenser/ early adopters intresse press reportage kongresser event/mässor Technical visits trvcksaker medskapande MARKNADSGRUPPER OCH AKTIVITETSPLANER VARUMÄRKES- OCH KOMMUNIKATIONSSTRATEGI Exportmogna produkter/reseanledningar **Export ready products** Regional specialisering och kompetenskluster i gemensam omvärldsdriven innovationsprocess Tema Prioriterade Målmarknader spets - adderande nischer fördjupade stukultur - musik säsonger - Tyskland - UK mat, design, teater klusterprodukter trende lokal spets andra Exportmoget företag/affärsutveckling **Export ready companies** Nystart av företag växande företag ning för export-Etableringar försörjning och tillväxtsat--inspirera/stimulera Proaktiv process försäljning/ ägaröverlåtel sprida kunskap om för attrahera sande företag efterfrågan, behov, mölligheter, krav - nya anläggninga: - nva företag inspirera/stimu lera utvecklings-Exportmogen destination **Export ready destination** Logistik för Planering & Finans-Platsbunden Evenemang tillstånd besökare besökare iering information - möten/konar. tillgänglighet (Infrastructure) kommunala inresande Lokala varor Kur-tax digitalt för attraherande event FÖP för rundre-Lokal mat -platsvarumärke arrangemang

turistisk

verksamhet

Handel

kollektivt

oliká sprák

Visitors Center

webb/soc.media

- kanaler

Sport, foretag,

kultur organisa



2015-2017
Destination
Capacity Building
in Swedish Lapland,
DCB
152 106 SEK total

2018-2022
Business Capacity
Development in
Swedish Lapland,
BCD

- 65 10⁶ SEK

Tourism Challenges- the tourism DMO crisis

DMO - Destination Management Organisation Pre-Corona

Infrastrukture

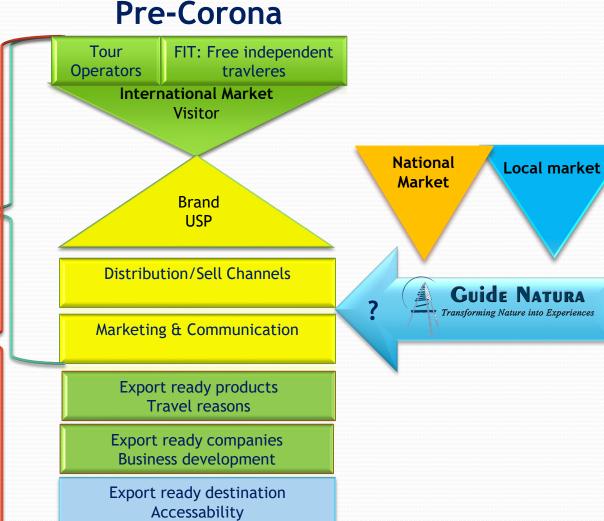
DMO:

Visit Piteå

Destination Marketing Organization

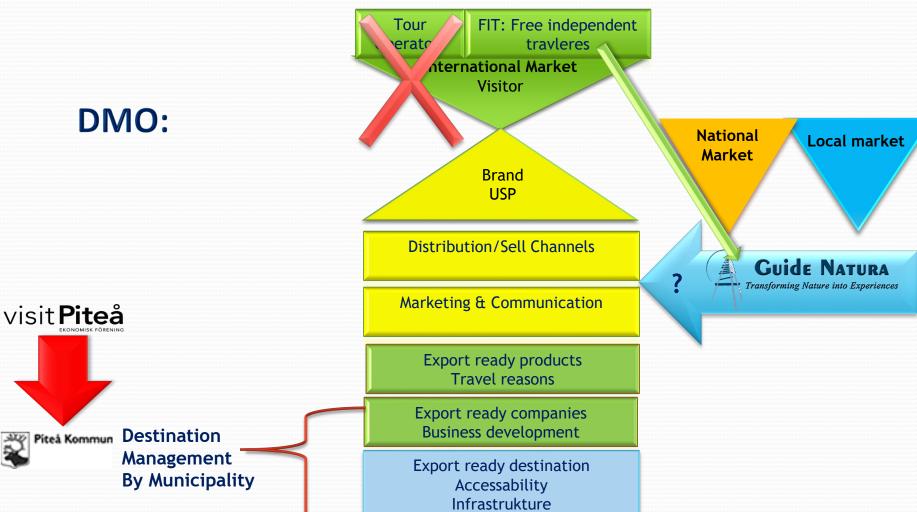


Destination Management Organization



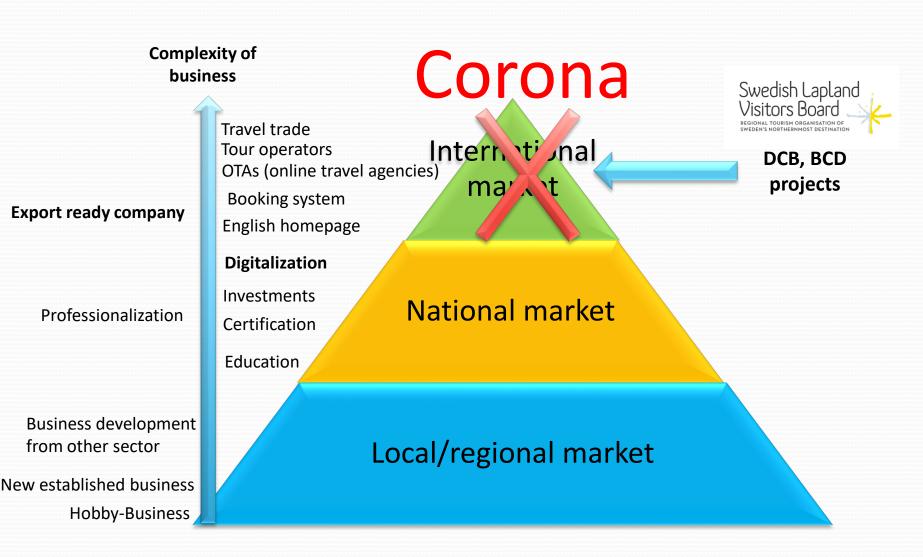
Tourism Challenges- the tourism DMO crisis

DMO - Destination Management Organisation Post-Corona



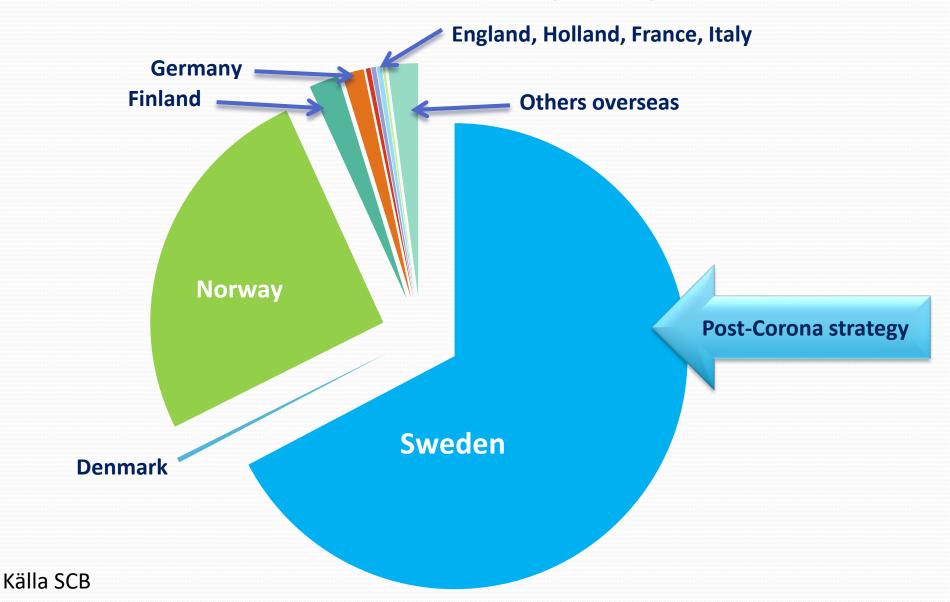
Tourism Challenges- The Market crisis

Tourism company's path to international market



Tourism Opportunities – The Market race

Tourism Market in Swedish Lapland pre-corona

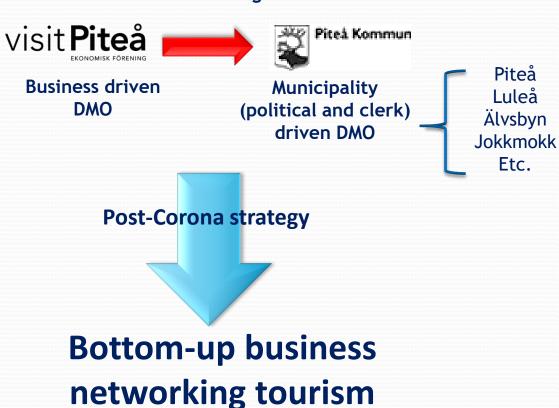


Tourism opportunities – The Market race

Post Corona tourism Development

Destination Management

development

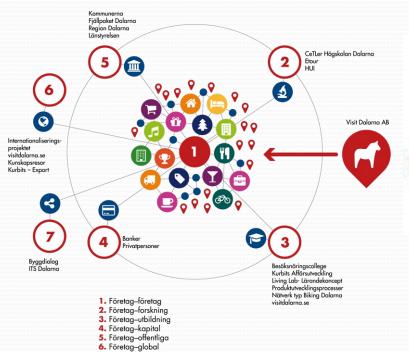


Network

Established contact network of people with the same goal and problem challenge.

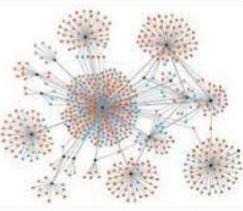
Cluster

A common cooperation area or platform within a geographical demarcated environment withing companies within similar industry together produce a end product, for example a destination



Node

A junction or branching in a network, such as a resort or incoming company.



Solanderleden Rosfors Piteå Älvdal Råneå Älvdal Harlads

7. Företag-andra kluster

Hotel (Icehotel, Tree Hotel) Resort (Piteå Havsbad) Incoming company

WHY NETWORKING

Cooperation:

Give inspiration and energy to development
Generates new business – and product ideas in cooperation
Generate more products in cooperation
Creates contacts for cooperation
Generates mutually learning
Open for new target groups and markets
Generates new destinations
Increase the attraction of the area/municipality with more visitors and more moving in and staying in the area

All together it generates Rural development and tourist visitors



220 km from Jävre to Luleå Airport

Organic developed – bottom up

Aim – Rural development

Use Storytelling: The storytelling trail

- Story of Daniel Solander
- Stories of local nature and culture

Started in 2010, ready 2019







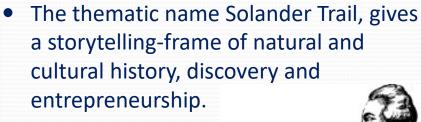




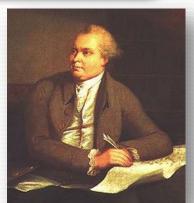




- Daniel Solander was born 1733 in Piteå, and was a student and diciples of Carl von Linné – aimed to marry Linnés daugther and take over his position as professor in Uppsala.
- Daniel sailed on the Endaviour 1867 with James Cook around the world, collecting new specimens for science.
- Daniel Solander is more known around the world then in Sweden.

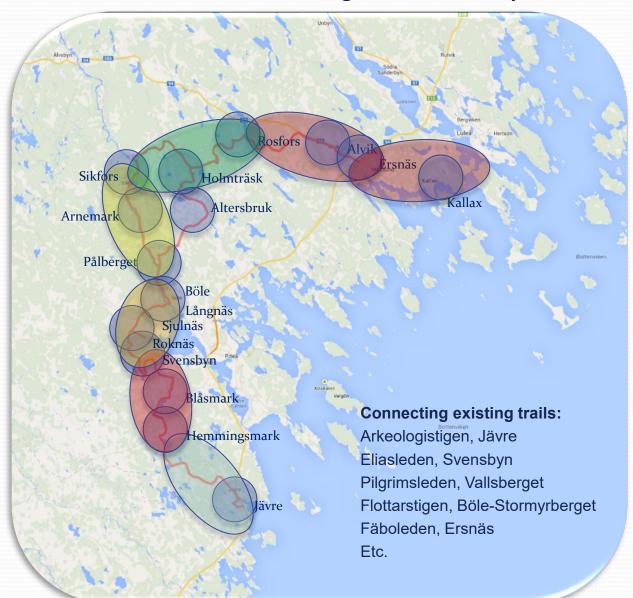








Organic trail development



SOLANDERLEDEN

Organic developed – bottom up, by involving local communities, landowners, village elders', local associations and companies.

Each village its own trail-color.





16 companies along the trail in a project: "Pilot project- A Model for eco-trail development by network certification of entrepreneurs for Nature's Best Sweden along the trail



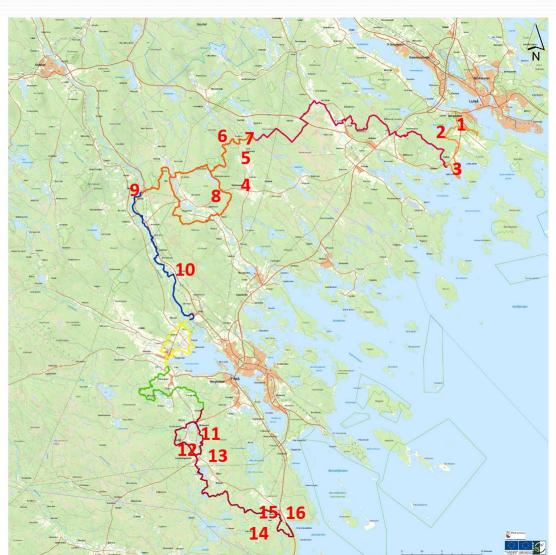


Företag vid projektets början 2020:

- 1. Luleå Travel, Luleå, Cecilia Sandström
- 2. Ariginal Adventures, Luleå Ari Hultqvist
- 3. Kallax Gårdshotell, Kallax Maria & Kristina Wikström
- 4. Jössgården, Sjulsmark, Helene och Torbjörn Forsberg
- 5. PK Reindeer, Rosfors, Ronny Koskinen, Katarina Parfa Koskinen
- 6. Forestretreat Guide Natura, Rosfors, Hansi Gelter
- 7. Baronselets Gourmetprodukter, Peter Eriksson
- 8. Sagitarus, Clas Jörgen Pohl
- 9. Sikfors Konferens & Fritidsby, Sikfors, Åsa Nilsson
- 10.Zebra i Norr, Maria Ramnek
- 11. Kulturgaraget, Stefan Johansson
- 12. Stämningsrum i Norr, Britt-Louise Nyman
- 13. Kälagården, Hemmingsmark, Marika Berglund
- 14. Jävre Kvarnkafé, Jävre, Emma Degerman
- 15. Wabi Sabi, Piteå, Elin Johansson
- 16.Beas Rökeri, Maureen Lindbäck







Project members together with the Solander trail association has developed 10 criteria for an ecotrail based on sustainability criteria according to Nature's Best Sweden













Kriterier för definition av eko-vandringsled

Dessa kriterier för en eko-vandringsled har framtagits inom Landsbygdsutvecklingsprojektet: "Pilotprojekt: Modell för eko-vandringsleder – Kollektiv Nature's, Best Sweden certifiering av entreprenörer längs en vandringsled." Kriterierna har förankrats bland medverkande företag och föreningen Solanderleden ideell förening.

För att en led skall kunna benämnas som "ekovandringsled" bör följande kriterier bör uppfyllas:

- Leden bör vara lokalt "bottom up" förankrad och organiskt utvecklad. Med organiskt menas att leden gradvis har vuxit fram där ledens dragning sker på initiativ från och i nära samverkan mellan byaföreningar, markägare, företagare, föreningar, skogsägare och lokalbefolkningen.
- Leden skall vara dragen så att den ej stör lokalbefolkning och deras verksamhet och ej så dragen att den negativt påverkar natur- och kulturvärden och känslig natur och minimerar slitage på natur och kultur, samtidigt som de lokala natur- och kulturvärdena visas upp.
- Det skall finnas avtal (muntligt eller helst skriftligt) med samtliga markägare enligt modell från LRF & Naturturismföretagen – "Verksamhet på annans mark".
- 4. Det skall finnas en hållbar ledskötsel- och underhållsplan som är lokalt förankrat hos byaföreningar, markägare, företagare, föreningar och lokalbefolkningen. Med "hållbar" avses att underhållsplan är lokalt förankrad, ekonomisk finansierad och har ansvarig huvudman.
- Leden skall ha en tydlig organisation f\u00f6r sk\u00f6tsel och utveckling som \u00e4r lokalt f\u00f6rankrad, och som involverar representanter fr\u00e3n olika intressenter kring leden.
- Ledens huvudman verkar aktivt för att nya och befintliga besöksnäringsföretag längs leden har en hållbarhetsoch miljöplan, gärna enligt Nature's Best Sweden eller motsvarande, och att företagen helst bör vara
 certifierade eller märkta enligt något hållbarhetssystem.
- Leden bör via storytelling och/eller interpretation lyfta och tillgängliggöra de lokala natur- och kulturvärdena och deras historia enligt definitionen på ekoturism, dvs aktivt sprida kunskap om dessa värden.
- Till leden bör finnas information om, och möjlighet till ett hållbart resande både till leden och för transporter längs leden, såsom kollektivtrafik och miljövänliga transporter.
- Vandringsservice såsom boendeanläggningar och matserveringar, liksom installationer såsom vindskydd, broar, m.m. nyttjar i första hand lokala resurser och utgår från lokala traditioner.
- Leden och dess organisation samt medverkande aktörer bör bidra till information om och aktivt bevarande av skyddsvärda natur- och kulturvärden inom ledens verksamhetsområde

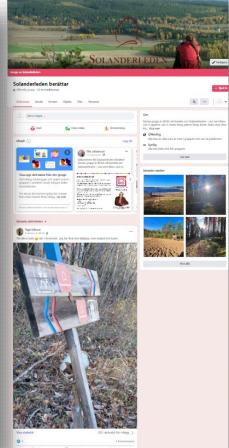
Solanderleden Ideell Förening Lövgrundsvägen 93, <u>94141</u> Org.nr. <u>802522-1733</u>

E-post: info@solanderleden.se

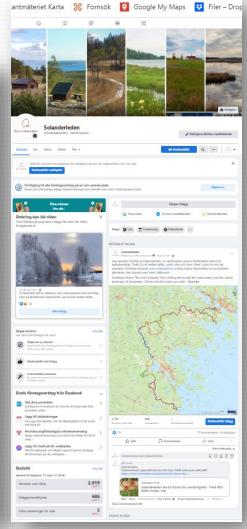
NETWORKING TROUGH FACEBOOK

Solanderleden development team (Closed)

Solanderleden berättar (Hikers stories) (Open)



Solanderleden FB Page (Open)



Solanderleden association board







Project: "SAMVERKAN BESÖKSNÄRING I PITE ÄLVDAL" (Cooperation tourism in Pite river valley)







88 tourism firms and stakeholders along Piteå River valley

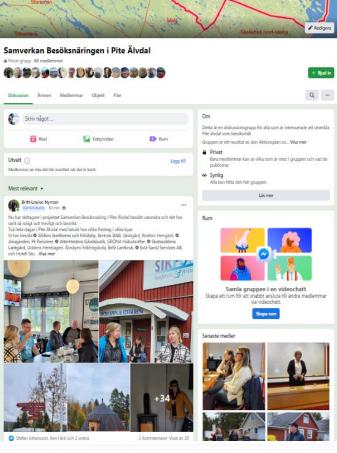
(Piteå – Älvsbyn municipalities; Arvidsjaur & Arjeplog next)

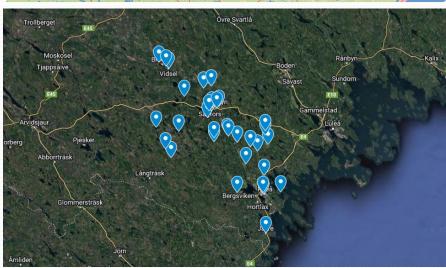
Project driven

Sustainable? → Action Plan







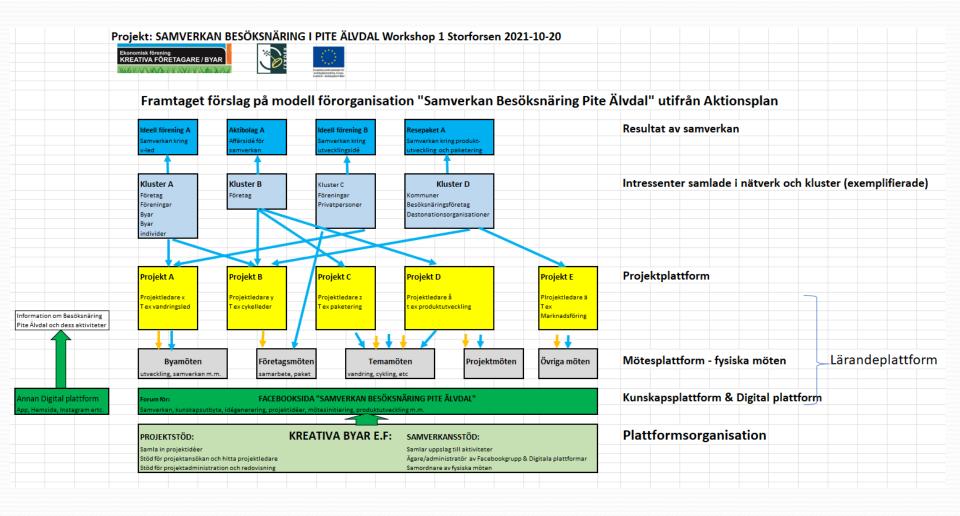


Project: "SAMVERKAN BESÖKSNÄRING I PITE ÄLVDAL" (Cooperation tourism in Pite river valley)



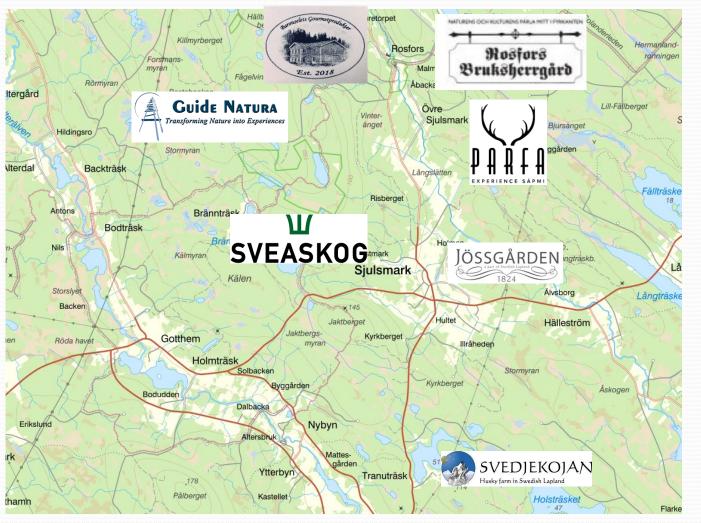


ACTION PLAN for Cooperation



Mini-Cluster "Northern Villages", Piteå

Mini-cluster of 7 companies administrated by "Visit Piteå" (Piteå municipality) = Top-Down management





ROSFORS Friluftsområde

LONA-project network Rosfors Ecopark, Rosfors Nature reserve, Lustgården Nature reserve



Rosfors Bruk Naturreservat, Rosfors Ekopark, Lustgårdens Naturreservat

Installationer och åtgärder enligt LONA-ansökan

Befintlig stig, skogsbilväg

Markerad oframkomlig stig att restaureras



Guide NATURA

nsökan

- A1 Återställande av stig
- Befintlig grillplats
- Reparera skyddsnät
- Stigar graderas för vandring och cykling
- Natur och kulturvärden inventeras
- Parkeringsplats



Område inom natur och kulturvärden











(1) (D) (B) (Q) (E) (S0) (D0)





LONA-project network

Rosfors Ecopark, Rosfors Nature reserve, Lustgården Nature reserve



Analoge AR



Infrastructure installations









Hiking & Biking trail restauration





Nature restauration & flora inventory



Culture & history inventory

NETWORKING LESS SUCCESSFUL (Top-Down)

GOPP

Destination Capacity Building in Swedish Lapland













20 Sami entrepreneurs

FB-group for networking



QUESTIONS ABOUT THE FUTURE

How Far away are SMART Destinations?

How to move FORWARD?

How far is the future away?

Will we have a post-crisis tourism?

Is the digitalization Hype over?

SUMMARY

Market changes - diversification and focus on domestic markets
Tourism development BOTTOM-UP networking instead of TOP-DOWN steering



Digitalization - simplification (leave BOKUN)

DMO´s by municipalities → SMART Destination development slower

Technology evolution will slowly ignite digital transformation again

SMART Destinations do not fit micro-destination networks

Thanks for listening

GELTER RESEARCH & CONSULTING

by Guide Natura

Expanding Your Mind!



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